

# Focus Reports **Standard** Version

**Powerful Reports Have Never Been Easier!**

Focus Reports is a reporting system built to give healthcare practices to-the-point business information from MediSoft software systems. *Focus Reports Professional* includes a wide variety of reports to give unparalleled information on managed care plans, in-depth financial information, marketing statistics, and much more.

Focus Reports Standard includes over 140 reports, charts and graphs, with 24 data export templates.

- Focus on Managed Care

Focus on Managed Care includes eight reports, charts and graphs that give a physician or practice manager the facts they need for important business decisions: Should the practice remain contracted in a managed care plan? Should the practice join a new plan? Decision makers use Focus on Managed Care to know when to accept new patients, renegotiate a contract or adjust fees.

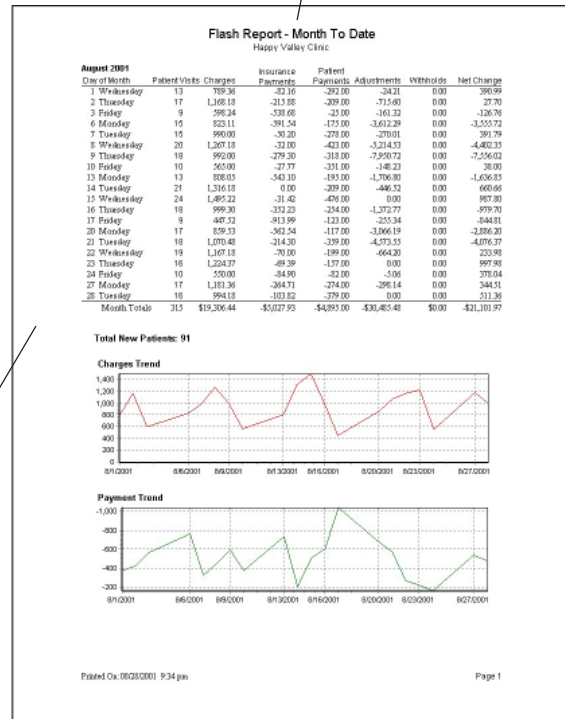
- Focus on Financials

Comprehensive, timely financial information is vital whether a healthcare practice incorporates one or many providers. Focus on Financials includes sixteen reports, charts and graphs that help unlock information in MediSoft software to aid in understanding a practice's financial condition on a day-by-day basis. This information is important because timely financial information leads to good business decisions.

Analyzes all procedures billed to an insurance carrier or plan.

Stay in constant touch with a practice's most important financial indicators.

The daily one page all-in-one report. Daily totals of charges by type, payments by source, adjustments, and graphs for daily charge and payment trends.



Procedure	Capitated		Fee For Service				Patient Payments
	Units	Services	Units	Charges	Ins Payments	Adjustments	
<b>Aetna</b> AET100							
99000 Electrocardiogram, Interpret/Report	1	40.00	0	0.00	0.00	0.00	0.00
99000 Hearing Fee	1	0.00	0	0.00	0.00	0.00	0.00
99214 Office Visit Est. Patient DDM	1	65.00	0	0.00	0.00	0.00	0.00
DS Drug Screen	1	40.00	0	0.00	0.00	0.00	0.00
Totals for plan	4	\$150.00	0	\$0.00	\$0.00	\$0.00	\$0.00
Totals for Carrier: Aetna	4	\$150.00	0	\$0.00	\$0.00	\$0.00	\$0.00
<b>Blue Cross Blue Shield 225</b> BLS101							
97010 Hot/Cold Pack Therapy	0	0.00	1	100.00	0.00	0.00	0.00
97260 Special Manipulation	0	0.00	1	30.00	0.00	0.00	0.00
99213 Office Visit Est. Patient EBL	0	0.00	1	60.00	0.00	0.00	-10.00
Totals for plan	0	\$0.00	3	\$190.00	\$0.00	\$0.00	-\$10.00
Totals for Carrier: Blue Cross Blue Shield 225	0	\$0.00	3	\$190.00	\$0.00	\$0.00	-\$10.00
<b>Blue Cross Blue Shield 231</b> BLS100							
<b>Health Choice</b>							
99000 Hearing Fee	0	0.00	1	0.00	0.00	0.00	0.00
99213 Office Visit Est. Patient EBL	0	0.00	1	60.00	0.00	0.00	-10.00
DS Drug Screen	0	0.00	3	108.00	0.00	0.00	0.00
Totals for plan: Health Choice	0	\$0.00	3	\$108.00	\$0.00	\$0.00	-\$10.00
Totals for Carrier: Blue Cross Blue Shield 231	0	\$0.00	3	\$108.00	\$0.00	\$0.00	-\$10.00
<b>Cigna</b> C1000							

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Note: Unapplied payments are not included on this report.

Made for MediSoft  
Includes Over 140 Reports!

Reports capitated and fee for service charges, payments and adjustments by carrier. This report gives an overview of a plan's overall financial performance.



- Focus on Marketing and Promotion

17 reports, charts and graphs for MediSoft designed to help physicians and practice managers analyze key marketing and promotion information.

- Aging Power Pack

13 reports that help improve management of collection activities.

- Plus Pack

Contains a variety of 40 useful reports like *Collection Summary by Procedure*, *Patient Account Summary*, patient remainder statements, employer statements and more.

- Facility Financials

Reports in this group include familiar MediSoft reports with grouping and totaling by service facility.

- Focus on Chiropractic

Focus on Chiropractic's 26 reports, charts and graphs help doctors and practice managers analyze the key financial, production and referral statistics for their practice.

- Focus on Data

Focus on Data exports MediSoft data into common data interchange formats. Delimited ASCII output formats are built-in for using information in other database and spreadsheet programs.

- Includes the Focus Reports Print Engine

The print engine organizes every included report in easy-to-use categories. Select the report you want to produce, then preview the report, print the report on a printer, or save the report to several types of files, including standard text files, Excel spreadsheet files and Adobe Acrobat .pdf files. A menu selection is installed in your MediSoft software for quick access to every feature Focus Reports offers.

*Provider-specific listing of monthly charges, adjustments, payments and withholds. Includes monthly net change in accounts receivable.*

Provider Financial Report									
Happy Valley Medical Clinic									
<b>J.D. Mallard, M.D.</b>									
For the Year 2000									
	Charge	Insurance	Write-off	Net Charge	Insurance	Payments	Withholds	Patient	Net Change
								Payment/Adjustments	in A/R
June	436.00	0.00	0.00	436.00	1.00	0.00	0.00	-30.00	396.00
July	40.00	-17.50	0.00	22.50	-106.78	-5.62	-10.00	0.00	-79.80
Totals for the Year: 2000	\$466.00	-\$17.50	\$463.50	-\$106.78	-\$5.62	-\$40.00	\$0.00	\$316.10	\$316.10
Totals for Provider:	\$466.00	-\$17.50	\$463.50	-\$106.78	-\$5.62	-\$40.00	\$0.00	\$316.10	\$316.10
<b>Mathew Moore, D.C.</b>									
For the Year 2000									
	Charge	Insurance	Write-off	Net Charge	Insurance	Payments	Withholds	Patient	Net Change
								Payment/Adjustments	in A/R
June	577.00	0.00	577.00	0.00	0.00	0.00	0.00	-40.00	-537.00
July	0.00	0.00	0.00	0.00	-50.00	0.00	0.00	0.00	-50.00
Totals for the Year: 2000	\$577.00	-\$0.00	\$577.00	-\$50.00	\$0.00	-\$40.00	\$0.00	\$0.00	-\$477.00
Totals for Provider:	\$577.00	-\$0.00	\$577.00	-\$50.00	\$0.00	-\$40.00	\$0.00	\$0.00	-\$477.00
<b>Robert E. Lee, M.D.</b>									
For the Year 2000									
	Charge	Insurance	Write-off	Net Charge	Insurance	Payments	Withholds	Patient	Net Change
								Payment/Adjustments	in A/R
May	75.00	0.00	75.00	0.00	0.00	0.00	0.00	0.00	75.00
June	402.00	-42.50	359.50	-106.00	0.00	-30.00	0.00	0.00	423.50
July	120.00	0.00	120.00	0.00	0.00	0.00	0.00	0.00	120.00
Totals for the Year: 2000	\$577.00	-\$42.50	\$534.50	-\$106.00	\$0.00	-\$30.00	\$0.00	\$0.00	\$673.50
Totals for Provider:	\$577.00	-\$42.50	\$534.50	-\$106.00	\$0.00	-\$30.00	\$0.00	\$0.00	\$673.50
<b>William Henny, M.D.</b>									
For the Year 2000									
	Charge	Insurance	Write-off	Net Charge	Insurance	Payments	Withholds	Patient	Net Change
								Payment/Adjustments	in A/R
May	70.00	0.00	70.00	0.00	0.00	0.00	0.00	-15.00	55.00
June	150.00	0.00	150.00	0.00	0.00	-30.00	0.00	0.00	120.00
July	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Totals for the Year: 2000	\$220.00	\$0.00	\$220.00	\$0.00	\$0.00	-\$30.00	\$0.00	-\$15.00	\$155.00
Totals for Provider:	\$220.00	\$0.00	\$220.00	\$0.00	\$0.00	-\$30.00	\$0.00	-\$15.00	\$155.00

*Monthly and annual summaries facilitate production, billing and collection comparisons among providers.*

Marketing Analysis - Referring Provider (Year To Date)					
Happy Valley Chiropractic					
1/1/2002 - 8/8/2002					
<b>Pierce, Hawkeye (PIER)</b>					
	New Patients	Patients	Visits	Charges	Receipts
April	2	3	3	134.00	47.00
May	1	1	1	1.00	-50.00
August	2	2	2	4039.00	-3,374.00
Totals	5	6	6	\$4,133.00	-\$3,577.00
<b>Trapper, John (TRAP)</b>					
	New Patients	Patients	Visits	Charges	Receipts
March	0	1	1	-35.00	0.00
April	0	1	2	728.00	-50.00
June	0	0	0	0.00	-50.00
August	0	1	1	10.00	0.00
Totals	0	3	4	\$703.00	-\$100.00
<b>Washington, George (WASHG)</b>					
	New Patients	Patients	Visits	Charges	Receipts
January	1	1	1	0.00	0.00
March	1	1	2	200.00	0.00
April	1	1	12	1,234.00	-40.00
May	1	1	3	674.00	-150.00
June	1	1	1	100.00	0.00
August	1	1	4	11,654.99	-12,320.99
Totals	6	6	23	\$14,462.99	-\$12,540.99

*Referring healthcare providers frequently represent a large proportion of new patients in some practices. This report summarizes new patients, existing patients, total patient visits with resulting financial effect by month for each referring provider. Versions of the report are included to report on current and prior year periods.*

**System Requirements:** MediSoft version 7, 8, 9, 10 or 11. Works with single-user or network versions. User's computer must meet MediSoft hardware system requirements.



Inborne Technology is a third-party supplier of reporting products for MediSoft software.

